



Versatile solutions for challenges in the **O&G** industry



Muvoil
Consulting

Understanding
the Oil & Gas
industry in Mexico

Understanding the Oil and Gas Industry **in Mexico**

The Oil and Gas industry in Mexico today is in constant change as a result of the new vision for the sector, and the global energy transition.

The latter, reflected in several amendments to **the legal and institutional framework**. Our team's multidisciplinary approach allows us to understand the challenges that **Operators face**. Based on our experience in the private and public sector, we design customized strategic solutions strengthened by our broad knowledge about the business, its **legal framework and regulator's decision-making processes**.

About **Muvoil** Consulting

Founded in **2018** by a multidisciplinary **team of professionals in the Oil & Gas industry** who offer solutions in the **legal, fiscal, financial, social, technical and environmental realms**.

Part of our team designed Mexico's 2013 energy model and have remained active in the sector through its implementation.

This gives us broad capabilities and experience in designing customized strategic solutions.



This is further supported by our knowledge of the political and economic context of the Mexican Oil & Gas industry.



More recently, Muvoil has grown and diversified its capabilities through strategic alliances, that makes our team even more versatile, resourceful and skillful.



INNOVATIVE SOLUTIONS FOR SUCCESSFUL PROJECTS IN THE MEXICAN UPSTREAM SECTOR

Akin Gump
STRAUSS HAUER & FELD LLP



Reasons to work with us

Our multidisciplinary local and international team includes **Economists, Engineers, Geologists, Lawyers, and Sociologists** with broad experience in the private and public sector.

We aim to provide **knowledgeable, timely, effective and efficient solutions** for companies playing in the **Upstream Sector** so they can fulfill their obligations according to the applicable legal framework so as to avoid operative or contractual delays.

Competitive Edges:

Knowledge

Active participants in the development and execution of successful regulatory, contractual and commercial strategies for onshore and offshore projects.

Creativity

Tailor-made strategic solutions are strengthened by our broad capability to interpret the rationale behind the applicable legal framework activities in concert with the E&P contracts.

Honesty

Our solutions are designed in strict compliance with the applicable legal framework, and the economic and political context of the industry.

Experience

Proven wide knowledge about requirements, decision-making processes, and needs of the stakeholders involved in E&P activities in Mexico.



Our solutions for the **Upstream Sector**

COMPLIANCE ASSISTANCE

Fulfill your contractual and regulatory obligations in a timely manner.

Management, assistance or regularization of your E&P Contract:

- License.
- PSA.
- Services.
- CSIEEs, CIEPs and COPFs.

We are with you every step of the way:

- Approvals
- Desktop Audits
- Strategic Critical Paths
- Due Diligence

COMMERCIAL RELATIONS

Successful tailor-made negotiation and communication strategies.

Your operational needs are our focus to design strategies that achieve a win-win negotiation with suppliers and potential partners through: drafting and amending **EPC, O&G SPA, JOAs, CAs, FOAs, Lifting Agreements**; building Data Rooms; financial restructuring; corporate accompaniment; renewing or amending insurance policies and guarantees.

SPECIALIZED TECHNICAL REGULATORY ASSISTANCE

Approvals in compliance with the applicable regulations.

The combination of our team's technical specialization and broad experience in the administrative field allows **Muvoil** to offer specific and efficient solutions for:

- ✧ Structuring **Plans: Exploration and Field Development**, either to be approved or amended.
- ✧ Structuring **Programs: Appraisal, Transition, EOR, PAGNA and PPCIEM**, either to be approved or amended.
- ✧ Structuring of **Annual Working Programs and Budgets**, either to be approved or amended.
- ✧ Documenting notices and permits for **drilling**.
- ✧ Advising under **VCDSE®** methodology.
- ✧ Assisting during the quantification and certification process for the national consolidation of **1P, 2P and 3P Reserves**.
- ✧ Advising on **static and dynamic characterization of fields**.
- ✧ Structuring, amending or obtaining **SASISOPA; AIA; ARP; PRE; ERA, ARSH, PPA**, among others.
- ✧ File, control, follow up, and manage the relevant technical, and environmental reports.
- ✧ **Economic analysis** and optimization of portfolio investment projects.
- ✧ Provision of tools, **such as territorial analysis or thematic cartography**, to identify the main features of the land where the projects will be developed and its surroundings.
- ✧ **Developing of solutions** for creating social acceptance through the understanding, **repairing or strengthening of relations between communities and E&P projects**.

COMPLEMENTARY SERVICES

Strategic Litigation



We advise and design legal strategies for Administrative resources; Mercantile, civil & agrarian litigation; Commercial arbitration; Amparo trials; Constitutional controversies, and Unconstitutional actions.

Liaison



We serve you as a link to express concerns regarding draft regulations before the competent authority.

Regulatory Monitor



We carry on permanent regulatory impact assessment to keep your E&P Contracts up to date. We make sure you have timely and informative analyses in the face of constant updates to the legal framework.

Tailored Workshops



We design tailored Workshops by our multidisciplinary group of professionals in the O&G Industry. Diverse approaches available.



Successful Solutions



- ✧ First Force Majeure recognized by CNH in an E&P Contract.
- ✧ Successful relinquishment of a Contractual Area located in Deep Waters.
- ✧ Regulatory managing the operation of an E&P Contract in a Natural Protected Area.
- ✧ Regularization of produced and sold hydrocarbons volumes before CNH/SHCP/FMP.
- ✧ Several approvals of Exploration Plans and FDPs, the alignment of its associated Working Programs and Budgets.
- ✧ Mitigation of Operator's exposures in cost recoverable audits carried out by SHCP.
- ✧ Extension of the Appraisal Period for E&P Contracts of mature fields.
- ✧ Designing of the legal strategy to migrate a PemexEntitlement with non-conventional resources to an E&P Contract.

Main Clients



After an initial consultation
to discuss your needs,
**we will design a customized
solution for your Company.**



Muvoil
Consulting



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